

A new European player in Digital Transformation is born: Havant completes the acquisition of Intesa

Having completed the acquisition of Intesa, Havant takes a significant step forward in its growth journey and creates an unprecedented integrated technological ecosystem in the European landscape: over €110 million in revenue, more than 700 professionals, over 5,000 clients, and operations in 6 countries.

Milan, 2th July 2026 - Havant, an international group in the field of Digital Innovation with a focus on Intelligent Process & Content Automation, and Intesa, a Trusted Solution Provider and one of the leading QTSPs in Italy and Europe, combine their respective expertises to create a new benchmark group for the digital transformation of European enterprises: a single access point for organizations seeking to navigate digital transformation with the robustness of Digital Trust and the agility of Intelligent Automation.

The integration of Havant and Intesa is grounded in deep and precise architectural complementarity. Havant's business solutions (Intelligent Document Processing, advanced content management, process orchestration, and applied Artificial Intelligence) find their natural completion in Intesa's services (qualified trust services, digital identity, onboarding, EDI exchange, e-invoicing, and compliant digital archiving).

The result is an end-to-end certified ecosystem, fully compliant with the European regulatory framework (eIDAS 2.0, DORA, AI Act, GDPR), in which every business process can take place: a single native flow, frictionless, without intermediaries, and with no compromise on compliance.

With over 5 billion transactions managed and a strong presence in Italy, the Netherlands, Belgium, France, Germany and Ireland, the Group is equipped to support digital transformation at a global scale, exceeding €110 million in revenue and relying on more than 700 professionals and over 5,000 clients. These figures are expected to grow further.

Massimo Missaglia, Founder & CEO of Havant, commented: "With Intesa, we are taking an important step in consolidating our position as a leader in supporting companies along their digital transformation journeys—journeys that are increasingly strategic for Europe's competitiveness. This path began years ago with a clear vision and does not stop here: this marks a significant milestone within an ongoing European growth trajectory. We are bringing to the market an offering that, in Italy today, is unmatched in breadth, technological depth, and regulatory compliance. And we are continuing to build: further opportunities lie ahead, driven by the same logic of complementarity and customer value that has guided every acquisition so far."

This vision translates into an operational acceleration for the Group. **Pietro Lanza, Managing Director of Havant and Chairman of Intesa**, emphasized: "This is not just about scaling up: it is the acceleration of our strategic plan. Integrating Intesa's excellence in digital trust with our expertise in IDP, AI, and process digitalization allows us to present ourselves to the market as a single end-to-end partner. It is an operation that anticipates what the market will demand in the coming years—and from here, we continue to build."

An Ecosystem Serving Data Sovereignty

At the core of the Group's value proposition lies data sovereignty and the integration of AI within certified and secure business processes. Havant is among the first Italian companies to obtain ISO/IEC 42001 certification, which attests to an ethical, AI Act-compliant approach to artificial intelligence, integrated into its proprietary Intelligent Document Processing assets and advanced Data Governance solutions.

Intesa brings a consolidated portfolio of solutions, specialized expertise, industry relationships, and recognized certifications, ensuring full operability in regulated markets and continuous alignment with regulatory developments, including the integration of the European Digital Identity Wallet into its offering—demonstrating a forward-looking vision for digital innovation in Europe. These technological and compliance contributions are amplified by the Group's scale and multi-country presence, becoming even more strategic as its scope expands.

Giuseppe Mariani, CEO of Intesa, commented: "Joining Havant opens an extraordinary new chapter for Intesa, enhancing forty years of history in digital trust. In a rapidly evolving market, by combining our solutions, certifications, and expertise with Havant's technological strength, we will together lead Europe's digital transformation—ensuring our clients continuous innovation, long-standing reliability, and the strength of a group that will keep growing."

The two organizations also share a common vision on sustainability: Havant ranks #1 in the Top 100 Sustainable ICT 2025 and holds A-level ESG certifications; Intesa is a Benefit Corporation with an Open ES rating. Reducing environmental impact and adopting inclusive work practices will be shared strategic priorities, further strengthened throughout the Group's growth journey.

The transaction is backed by Argos Fund, which supports Havant in its European consolidation strategy. The acquisition of Intesa adds high-value recurring revenues, proprietary technology, and a high-profile client portfolio in a structurally growing market—serving as a springboard, not a finish line.

"Havant's growth confirms the strength of our investment thesis: an Italian entrepreneurial project that, in just a few years, has evolved from a national leader in process digitalization into an integrated European player in the trust economy. The acquisition of Intesa represents a significant transaction—and the European consolidation journey continues." commented **Andrea Pavesi, Partner, Argos Fund**.

Havant

Havant (formerly SB Italia) is a Digital Innovation Company and, for over 20 years, has been a leader in transforming enterprise processes through the strategic use of Data and Artificial Intelligence. With a presence in six countries and more than 400 professionals, the Group integrates proprietary Intelligent Document Processing (IDP) assets and advanced Data Governance solutions to ensure maximum data security and sovereignty. A pioneer in applied AI, Havant is among the first organizations in Europe to obtain ISO/IEC 42001 certification, ensuring ethical innovation aligned with the requirements of the AI Act. From document automation to Digital Trust, Havant enables intelligent information management, transforming data into strategic value and a competitive asset for large organizations and regulated markets.

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Intesa

Intesa is a Trusted Solution Provider and a Benefit Corporation: for 40 years it has offered solutions to digitalize identification processes, data exchange, and document management through the delivery of qualified, reliable, and fully compliant services. Its solutions are tailored to each market, supported by key government certifications, deep knowledge of sector regulations, and an innovative technological infrastructure. Since 2026, Intesa has been part of the Havant Group.

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