

Intesa and Pagero partner to support e-invoicing interoperability

The partnership between Intesa and Pagero will help companies conduct international business in a simple, interconnected, compliant and digital way.

Turin, September 22nd 2021 - Intesa Spa, an IBM Group company which for over 30 years has supported companies in digitalising business processes and Pagero, leader in e-document compliance, have announced a new strategic partnership to support their clients' international business. The agreement will provide support for Intesa's clients with international operations, ensuring compliance wherever they do business.

Intesa and Pagero **have joined forces to accelerate international e-invoicing exchange** as well as to connect customer onboarding procedures. In the partnership, Intesa is responsible for collecting e-invoices from clients and transferring them to Pagero, who manages the conversion of these digital documents in the suitable format based on local requirements and e-invoicing infrastructure of each country.

This combined solution will improve Intesa's capabilities to support their customers, as they will be able to exchange e-invoicing documents with partners around the world in a quicker and simpler way. **Pagero will support Intesa in the onboarding procedures of international clients** and clients' trading partners for EDI projects, to the benefit of the worldwide interoperability of Intesa's solutions.

"Thanks to this partnership we are going to offer a complete e-invoicing service, driven by ease of use" states **Pietro Lanza, president of Intesa**. "The collaboration with Pagero will allow us to assist companies and accelerate their digital transformation journey and their international business", he states.

"It is a pleasure for us to announce this agreement because jointly we will empower our customers to meet their international compliance requirements with an end-to-end solution for e-procurement and e-invoicing" says **Federico Campomori, Pagero's Country Manager** for Italy. "We strongly believe that this partnership with Intesa will help companies to digitalise and optimise their Purchase-to-Pay and Order-to-Cash processes globally", summarizes **Ana Cerbilla, South Europe Regional Manager at Pagero**.

Intesa (IBM Group)

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Intesa (an IBM Group Company) is one of the leading players in the digital transformation. For over 30 years, it has supported companies in all major markets as they begin the digitalisation process, offering an “open” platform of digital services and consultancy. The SaaS services and options offered by Intesa are personalised by industrial segment, using a logic based on digitising the full gamut of its customers data and business processes. It offers digital access and digital identification services, document management and data exchange, as well as Collaboration and Automation, analysis, certification, and data / document retention compliance. Intesa’s platform leverages innovative technology like Artificial Intelligence, IOT, and blockchain. Intesa’s Competence Center, made possible by Service Design, DevOps and Design Thinking, allow us to develop sweeping, ground-breaking digital transformation projects with major corporate partners.

Pagero

<https://it.pagero.com/>

Pagero provides a Smart Business Network that connects buyers and sellers for automated, compliant, and secure exchange of orders, invoices, payment instructions and other business documents. With an open network and a wide range of value-added apps, Pagero helps businesses streamline their order-to-cash and purchase-to-pay processes while unlocking the full potential of accurate and reliable business data. All of this, regardless of location, industry, size or systems.