

## SUCCESS STORIES



# Sabelt®

## EDI and scalability for business growth



### ▶ THE PROTAGONIST

Sabelt was founded in 1972 in the Turin area as a manufacturer of seat belts. Over the years, the company has implemented new production systems and a solid technological foundation, paving the way for the creation of customized systems for race cars, designed for extreme conditions and high safety standards. Today, Sabelt is a leader in the production of sports seats, seat belts, and accessories for high-end and racing cars.

### ▶ THE INNOVATION OF A RAPIDLY GROWING COMPANY

In recent years, Sabelt has experienced a significant increase in business activity, which has made manual data exchange operations with partners inefficient. These procedures were time-consuming and repetitive. To fully capitalize on this phase of growth, Sabelt needed a solution capable of eliminating the inefficiencies of manual processes, enhancing collaboration with partners, and ensuring regulatory compliance. Additionally, it was essential that this solution be scalable and adaptable to the company's ongoing development.

#### IDENTIKIT

**Name**

Sabelt

**Market**

Automotive

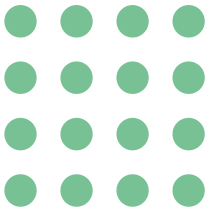
**Need**

Reduce manual operations

**Goals**

Optimize processes and improve operational efficiency





*Intesa provided a high level of support and customer assistance, offering dedicated resources for implementation, training, and ongoing post-adoption support.*

**Giulio Calcio Gaudino,**  
IT Application Manager  
at Sabelt

## ► COLLABORATION WITH INTESA

Sabelt chose Intesa to implement an outsourced EDI solution to manage the translation of incoming and outgoing files by sending and retrieving data from the company's information system through a single interchange format. Every document transmitted and received is imported into the database and presented to the information system in the format defined during the configuration phase. Any documents that contain errors are marked with the status "Error" and an email is sent to one or more predefined addresses to notify of the error.

## ► SABELT TODAY

The implemented solution allows Sabelt to have a very short average document processing time and a low error rate. This results in reduced operational costs associated with document management, increased customer satisfaction, and greater compliance. Sabelt's next steps will involve engaging more partners in EDI interchange and developing new features or additional services, such as invoicing via the SDI (Interchange System).

## THE SOLUTION IN BRIEF

Intesa implemented a solution for Sabelt to exchange data with partners through EDI.



## Onboarding and integration



File uploading or  
Data retrieval from corporate systems



Translation into EDI or agreed-upon format



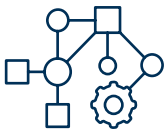
Error notification if necessary



Sending to the partner



## BENEFITS



Improved process  
efficiency



Cost savings



Enhanced  
delivery  
performance



Speed and  
accuracy in order  
execution



Elimination of errors  
in orders, invoices, and  
waybills



Immediate  
availability of  
information

