

SUCCESS STORIES



Data Exchange for More Efficient Logistics



▶ THE PROTAGONIST

Grandinetti was established in 1988 in Turin, specializing in the processing of metal components and thermal protection systems for the automotive sector. Today, Grandinetti serves 13 different countries.

▶ INTEREST GROWS WITH EXPERIENCE

In the early 2000s, Grandinetti acquired one of the major automobile manufacturers as a client, who requested the activation of an EDI integration with their systems to simplify delivery planning. With the support of Intesa, a Kyndryl Company, Grandinetti was introduced to EDI technology. The benefit obtained from this implementation was immediately tangible and well-received by the company, which later sought to replicate the experience with other clients.

PROFILE

Name

Grandinetti

Market

Manufacturing

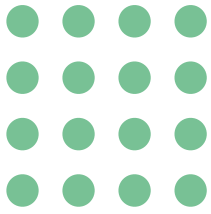
Needs

Enhance logistics
management
efficiency

Objectives

Prepare for the
future





Intesa understood our needs well, making the achievement of our objectives more efficient and rapid. By collaborating and leveraging their knowledge and experience, we easily overcame any integration obstacles of EDI into our IT system and managed to achieve results in the shortest possible time with strong determination.

Vincenzino Grandinetti,
General Manager
of Grandinetti

▶ **COLLABORATION WITH INTESA**

Grandinetti chose Intesa to implement a web portal for managing the exchange of logistical documents with its clients, ensuring that all documents are integrated into the company's ERP system via EDI. The portal allows for data and document upload in multiple ways: interactive data entry, uploading of files in unstructured (PDF) or structured formats (IDOC, CSV, etc.). This allows even non-EDI clients to use the portal, making order management by Grandinetti much simpler, and more importantly, facilitating the onboarding of new clients in the future.

▶ **GRANDINETTI TODAY**

The company now has an integrated solution within its IT infrastructure that allows for the automation of certain processes, resulting in significant cost and time savings. This solution can be easily extended to new clients in the future. Moreover, it has enabled Grandinetti to be more punctual in delivery times, improving competitiveness in the market and enhancing its image with clients.

THE SOLUTION in brief

Intesa implemented a B2B web portal for Grandinetti to ensure that all logistical documents exchanged with clients are integrated into the EDI flow.



➤ Partner uploads unstructured document to portal
➤ OCR maps the document and translates it

or

➤ Partner performs manual data entry via browser

or

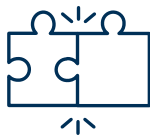
➤ Partner connects with agreed EDI format

➤ Transmission to recipient

➤ BENEFITS



Standardization of formats



Easy and efficient communication between partners



Elimination of errors in orders, invoices, and delivery notes



Document status monitoring



Possibility of tracking data



Management of unstructured documents



TORINO | MILANO | ROMA

[Intesa.it](https://www.intesa.it)



Intesa, a Kyndryl Company is an Adaptive Solution Provider in the area of business process digitization and trust services and a Certified B Corp. For over 35 years, we have been offering modular solutions adaptable to the needs of any market on a global scale. Our services meet the requirements of digital regulations and ensure technological stability and security, while taking business sustainability into consideration.